



**Statement for the Record by the National Electrical Manufacturers Association  
Committee on Finance  
United States Senate  
Hearing on the U.S.-Peru Trade Promotion Agreement  
September 11, 2007**

*Chairman Baucus, Ranking Member Grassley and Distinguished Members of the Finance Committee:*

The National Electrical Manufacturers Association (NEMA) supports and urges the Senate to approve the U.S.-Peru Trade Promotion Agreement as soon as possible. The Agreement affords U.S. electroindustry exporters market access to Peru, similar to what Peruvian exporters have enjoyed in U.S. market access for many years under U.S. preference programs.

The Agreement opens the way for significant new commercial opportunities for our member companies to supply needed electrical equipment to an important developing economy. Moreover, the damage inflicted by the recent earthquake in Peru underscores the country's need for a more robust electrical power transmission and distribution infrastructure, as well as more sturdy, durable industrial, commercial and residential electrical systems.

The U.S. already enjoys a trade surplus with Peru in the electrical equipment sector and we expect that it would grow with implementation of the Agreement's provisions, which would eliminate Peruvian tariffs on the vast majority of U.S. exports within NEMA's product scope upon entry into force. The few remaining tariffs will be phased out over ten years. The Peru Agreement permits the importation of remanufactured electrical and medical imaging equipment, which would both conserve resources and bring efficient, high-end equipment into the reach of less-advantaged buyers.

Finally, the Agreement promises improved intellectual property and anti-counterfeiting protection for our members' products, as well as enhanced bilateral cooperation to eliminate unnecessary technical barriers to trade.

NEMA is the trade association of choice for the electrical manufacturing industry. Founded in 1926 and headquartered near Washington, D.C., its 430 member companies manufacture products used in the generation, transmission and distribution, control, and end-use of electricity. These products are used in utility, medical imaging, industrial, commercial, institutional, and residential applications. Domestic production of electrical products sold worldwide exceeds \$120 billion.

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**National Electrical  
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