

August 13, 2007

The Honorable Blanche L. Lincoln
United States Senate
Washington, DC 20510

Dear Senator Lincoln:

On behalf of Wal-Mart Stores, Inc., I am writing to you to request your support for the pending Trade Promotion Agreements (TPA) with Peru, Colombia and Panama. We believe that these TPAs are strong commercial agreements that have the potential to significantly enhance retail operations in the Hemisphere, and to provide our customers more choices at lower prices.

As you are aware, Wal-Mart Stores Inc, is a global company nearly 3,000 retail stores in 13 markets abroad, in addition to over 4,000 stores in the United States. In order to provide our customers products at an every day low price, we rely on open markets to source the right products for our stores. We believe that the pending TPAs will enhance our global procurement operations by making permanent many of the existing preference programs that are in place in the Hemisphere. While preference programs such as the Andean Trade Promotion and Drug Eradication Act have been beneficial, a history of short-term renewals for these programs has diminished their value. The TPAs will create permanent, two-way trade that will provide the necessary certainty that retailers need to expand sourcing from these countries.

These agreements will also remove many of the barriers to retail investment and distribution in Peru, Panama and Colombia. This enhances our ability to open stores in these countries, should conditions merit, without burdensome government restrictions on foreign direct investment. For example, the TPA with Panama removes restrictions on foreign investment in retail. By expanding to other retail markets Wal-Mart Stores not only reaches new customers, but also provides an additional export outlet for U.S. goods.

For these reasons, we strongly urge you to approve these agreements when they come up for consideration later this year. Should you have any questions or concerns, please do not hesitate to contact Sarah Thorn our Director for International Trade at 202-424-0714 or sarah.thorn@wal-mart.com.

Sincerely,



Craig Herkert
President and CEO of the Americas