

**Congress of the United States**  
**Washington, DC 20515**

October 19, 2007

Dear Colleague,

**Support Friendly Democracies in our Hemisphere  
& Create U.S. Jobs!**

*15,961 Small & Medium-Sized Businesses Export Billions of Dollars of Goods to Peru, Colombia, & Panama*

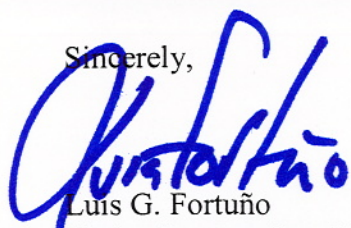
More than 19,500 U.S. companies export their products to Peru, Colombia, and Panama, which are among Latin America's most dynamic growth markets. Of this total, **15,961**, or **82%**, were small and medium-sized companies (SMEs). These SMEs exported **\$3 billion** worth of merchandise to Peru, Colombia, and Panama in 2004. This represented 41% of all U.S. exports to the three countries, well above the 29% share of U.S. exports that our smaller companies contribute globally.

Market	No. of U.S. Exporters	No. of U.S. SME Exporters	SME Exporters as % of Total	SME Exports in US\$ millions	SME Exports as % of Total
Colombia	8,384	7,043	84.0	1,548	38.1
Panama	5,610	4,515	80.5	665	41.7
Peru	5,519	4,403	79.8	808	43.3
TOTAL	19,513	15,961	81.8	3,023	41.0

Source: Bureau of the Census, Department of Commerce (DOC), 2004 data

**Help small and medium-sized businesses grow and create jobs! Support trade with Peru, Colombia and Panama!**

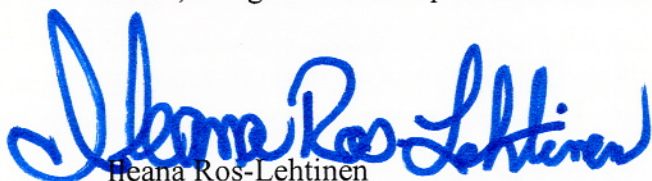
Sincerely,



Luis G. Fortuño  
Chair, Congressional Hispanic Conference



Mario Diaz-Balart  
Vice-Chair, Congressional Hispanic Conference



Heana Ros-Lehtinen  
Member, Congressional Hispanic Conference



Lincoln Diaz-Balart  
Member, Congressional Hispanic Conference