

Free Trade Colombia

Building Blocks for Trade and Free Markets in South America

Overview

- ❖ U.S. HIGH-TECH EXPORTS TO COLOMBIA WERE OVER \$1 BILLION IN 2005, UP 19 PERCENT FROM 2004.
- ❖ THE UNITED STATES HAD A HIGH-TECH TRADE SURPLUS OF \$1 BILLION WITH COLOMBIA IN 2005.
- ❖ AS A PART OF THIS AGREEMENT, COLOMBIA WILL JOIN THE WTO'S INFORMATION TECHNOLOGY AGREEMENT, WHICH REMOVES TARIFF AND NON-TARIFF BARRIERS TO TECHNOLOGY PRODUCTS.
- ❖ A COLOMBIAN FREE TRADE AGREEMENT HELPS OUR SOUTH AMERICAN NEIGHBOR EMBRACE FREE MARKETS AND GIVES U.S. COMPANIES A COMPETITIVE EDGE. FAILURE TO PASS A FREE TRADE AGREEMENT WITH COLOMBIA CEDES OUR COMPETITIVE ADVANTAGE IN THIS REGION TO OTHERS.

Analysis

The Colombian Free Trade Agreement holds the promise of new opportunities and expanded markets for U.S. high-tech merchandise exporters, manufacturers, services providers, and their employees.

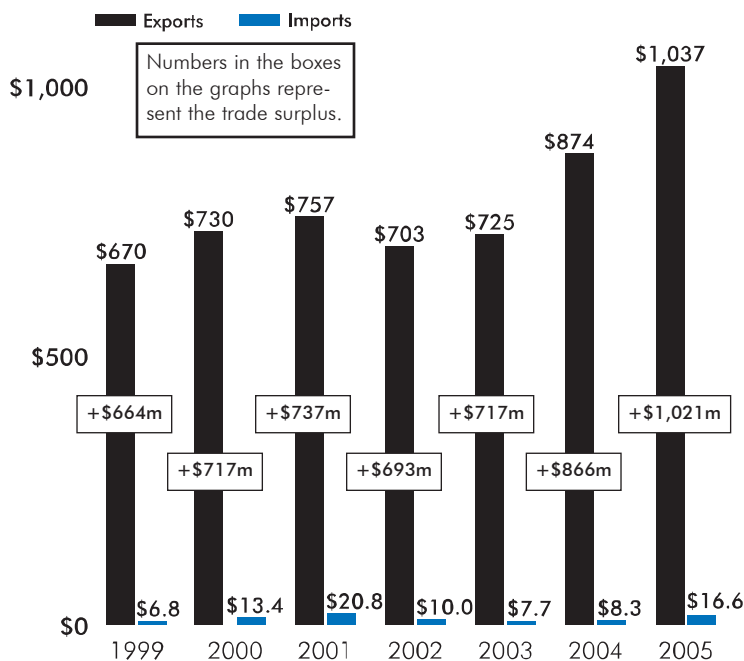
Colombia may be a small market when compared with many of America's other trading partners, but it is a strong market for tech products. U.S. high-tech exports to Colombia grew by 19 percent in 2005 and have jumped by 55 percent over the last six years. America exported \$1 billion in technology merchandise to Colombia in 2005.

The United States holds a strong high-tech surplus with Colombia: \$1 billion in 2005. Lowering barriers gives U.S. companies a competitive edge in selling their products.

U.S. HIGH-TECH TRADE WITH COLOMBIA

1999 - 2005

(IN MILLIONS OF CURRENT U.S. DOLLARS)

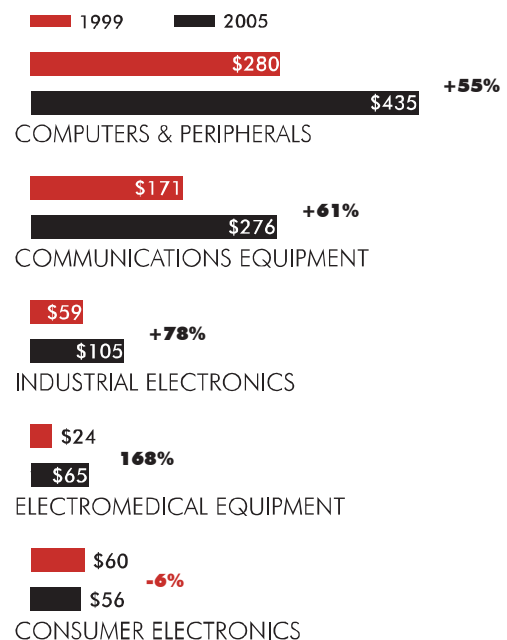


Note: Data are rounded.

SELECT U.S. TECH EXPORTS TO COLOMBIA

1999 vs. 2005

(IN MILLIONS OF CURRENT U.S. DOLLARS)



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The AeA research team produces regular reports on the most timely and relevant issues to the high-tech industry and to U.S. competitiveness in a global economy. We combine rigorous data with careful analysis to provide industry leaders and policymakers the information they need to assess the issue.

While high-tech exports to Colombia are mainly concentrated in Florida, a total of 32 states export over \$1 million in technology goods. While this may not seem like much to the billions that are traded with other countries, expanding trade flows is vital to our small businesses and to small marketplaces, such as Colombia.

The removal of barriers for U.S. products and services also fuels U.S. job growth. Currently, U.S. tech exports to Colombia support approximately 5,200 American jobs, based on data from the U.S. Census Bureau.

Expanding trade between the United States and Colombia forges strong ties between our two countries. It helps strengthen free markets, enhance stability, and foster democracy in a country where none of these can be taken for granted. Rejecting free trade with Colombia sends an unfortunate message about U.S. commitments to expand free trade throughout the Americas.

Conclusion

Free trade produces a win-win situation that raises standards of living and creates jobs on both sides of the agreement. When high-tech companies, large and small, generate over 60 percent of their revenue from foreign markets and when American job creation is intricately linked to exports, every country is important for U.S. growth.

HIGH-TECH EXPORTS TO COLOMBIA STATE-BY-STATE*

2005

(IN THOUSANDS OF U.S. DOLLARS)

United States \$1,037,170			
1 Florida	\$534,574	26 Missouri	\$2,413
2 Texas	\$155,831	27 Arizona	\$2,348
3 California	\$74,390	28 Arkansas	\$2,284
4 Illinois	\$29,955	29 Utah	\$1,939
5 New York	\$23,804	30 Rhode Island	\$1,731
6 Georgia	\$19,464	31 Oregon	\$1,593
7 Minnesota	\$18,709	32 South Carolina	\$1,229
8 North Carolina	\$18,466	33 Nevada	\$839
9 Wisconsin	\$14,477	34 New Hampshire	\$750
10 Tennessee	\$13,126	35 Iowa	\$543
11 Kentucky	\$12,817	36 Mississippi	\$432
12 Massachusetts	\$9,748	37 Delaware	\$420
13 Pennsylvania	\$9,713	38 North Dakota	\$350
14 New Jersey	\$8,040	39 Dist. of Columbia	\$321
15 Ohio	\$7,883	40 Oklahoma	\$314
16 Washington	\$5,903	41 Louisiana	\$262
17 Alabama	\$5,128	42 Nebraska	\$180
18 Maryland	\$4,995	43 Idaho	\$178
19 Colorado	\$4,632	44 Maine	\$137
20 Michigan	\$4,153	45 Vermont	\$133
21 Virginia	\$3,874	46 New Mexico	\$91
22 Puerto Rico	\$3,426	47 West Virginia	\$47
23 Indiana	\$3,257	48 Montana	\$34
24 Connecticut	\$2,753	49 Alaska	\$4
25 Kansas	\$2,723	50 Wyoming	\$3
		51 Hawaii	\$0
		52 South Dakota	\$0

* Includes Puerto Rico and the District of Columbia

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